Cash Flow and Liquidity Measures

Initiative	Agriculture Implications and Analysis
Increased lending to agriculture sector Lead: Farm Credit Canada Description: \$5 Billion in lending capacity to producers, agribusinesses, and food processors	To offer increased flexibility to farmers who face cash flow issues and to processors who are impacted by lost sales.
 Business Credit Availability Program (BCAP) – Two Initiatives totaling \$65 billion in lending: Canada Emergency Business Account SME Loan and Guarantee Program 	Businesses seeking support through BCAP are instructed to contact the financial institutions with whom they have a pre-existing relationship, so that the financial institutions may assess the client's financial request. If the needs of the client exceed the level of support the financial institution is able to provide, the financial institution will work alongside BDC or EDC to access additional resources the Government has made available under BCAP.
 Initiative 1: <u>Canada Emergency Business Account</u> Lead: Export Development Canada (EDC) and Business Development Bank of Canada (BDC) through financial institutions. Description: This program will provide up to \$25 billion to eligible financial institutions so they can provide interest-free loans of up to \$40,000 to small businesses and not-for-profits, to help cover their operating costs during a period where their revenues have been temporarily reduced. To qualify, these organizations will need to demonstrate they paid between \$20,000 to \$1.5 million in total payroll in 2019. 	Agriculture and agri-food businesses that meet the payroll qualifications may be eligible for this loan. Access to this type of loan, along with specific agricultural loans, to help defray some immediate cashflow requirements for the spring planting period.

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Initiative 2: Small and Medium-sized Enterprise Loan and Guarantee program	EDC aspect of this loan guarantee program could have uptake by the agriculture and agri-food sector specifically those who have existing loans with EDC.
Lead: Export Development Canada (EDC) and Business	
Development Bank of Canada (BDC) through financial institutions.	
Description:	
This program will enable up to \$40 billion in lending and includes: Loan Guarantee for Small and Medium-Sized Enterprises:	
EDC is working with financial institutions to issue new operating credit and cash flow term loans of up to \$6.25 million to SMEs.	
Co-Lending Program for Small and Medium-Sized Enterprises:	
BDC is working with financial institutions to co-lend term loans to SMEs for their operational cash flow requirements. Eligible	
businesses may obtain incremental credit amounts of up to \$6.25	
million through the program.	
Canada Emergency Commercial Rent Assistance	The program is expected to provide loans, including some forgivable
Lead: TBC, in collaboration with provinces and territories	loans, to commercial property owners who are then to either lower or forgo the rent for small businesses during these months.
Description: This program will provide support to help small	
businesses with their rent for the months of April, May and June.	
More details to follow.	
Support for Rural Businesses	Beneficial to rural communities who do not have access to the increased credit options that have become available. The \$962 million investment is
Lead: ISED and Regional Development Agencies.	essentially doubling the budget of the development agencies to help support start-ups that have not qualified for the federal emergency
Description: An investment of \$962 million to rural development	programs such as the 75 percent wage subsidy and emergency business
agencies and the Community Futures Network.	loans.
 \$675 million to give financing support to small and 	
medium-sized businesses that are unable to access the	
government's existing COVID-19 support measures,	
through Canada's Regional Development Agencies.	

 \$287 million to provide access to capital for rural businesses and communities through the Community Futures Network. The Community Futures Program is a community-driven, economic development program designed to help communities in Canada's rural areas develop and implement strategies to deal with a changing economic environment. 	
Income Tax deferral	To allow for more short-term cash flow.
Lead: Finance Canada	
Description: Allow all businesses to defer, until after August 31,	
2020, the payment of any income tax amounts that become owing on or after today and before September 2020	
Advance Payments Program (APP)	Tool for producers to manage cash flow concerns related to market
	disruptions related to COVID-19. If there is a decline in commodity prices
Lead: APP advances are available through 36 industry associations across Canada. Contact one of the Advance Payments Program	due to COVID-19, producers can use advances to delay sales until markets are more favourable.
Administrators	
	Due to COVID-19 the Government announced a Stay of Default for eligible
Description: Federal loan guarantee program which provides agricultural producers with access to low-interest cash advances to	farmers to provide farmers the flexibility they need to manage their cash flow when facing lower prices or reduced marketing opportunities. In
help provide marketing flexibility to allow producers to sell their	addition, applicable farmers who still have interest-free loans outstanding
commodity at the most opportune time.	will have the opportunity to apply for an additional \$100,000 interest-free
	portion for 2020-2021, if their total APP advances remain under the \$1 million cap.
Agrilnvest	Most agricultural producers have an AgriInvest account, with access to
	some level of government-matched funding that could be used to address
Lead: AAFC through financial institutions.	near-term cash flow requirement, including covering some of the costs associated with COVID-19.
Description: Government matching savings account intended to	
provide producers with cash flow to manage losses and invest in	
farm operations.	

Exceptional Costs and Demands

Temporary Foreign Workers Lead: ESDC and AAFC	Exemptions to travel restrictions to temporary foreign workers in agriculture, agri-food, seafood processing and other key industries. However, all individuals entering from abroad must isolate for 14 days upon arrival.
Description: Changes to ensure TFWs are still able to enter and	
support the sector.	A temporary modification is being made to the Labour Market Impact
CC million will be made available to belo formore fish herriseters.	Assessment (LMIA) process for agriculture and food processing
\$50 million will be made available to help farmers, fish harvesters, and all food production and processing employers, put in place the	employers, as the required 2-week recruitment period will be waived for the next 6 months.
measures necessary to follow the mandatory 14-day isolation	
period required of all workers arriving from abroad.	The maximum duration of employment under LMIAs is increased from 1
FAQ on Changes to TEW/ Drogram	to 2 years for employers of workers in the low-wage stream as part of a
FAQ on Changes to TFW Program	three-year pilot. LMIAs in key occupations related to the agriculture and agri-food sectors will be prioritized.
	The \$50 million federal investment will provide \$1,500 to eligible
	employers for each TFW to help cover the incremental expenses
	associated with the 14-day mandatory isolation period such as wages, accommodations, transportation, food, health and safety products.
Local Food Infrastructure Fund	Under the Food Policy for Canada's Local Food Infrastructure Fund, the
	Government of Canada is making up to \$100 million available to Canadian
Lead: AAFC working with key national and regional agencies that	food banks and local food organizations to help improve access to food
have an established network and distribution system for food aid and hunger relief	for people experiencing food insecurity in Canada due to the COVID-19 pandemic.
Description: The LFIF program aims to strengthen food systems	
and to facilitate access to safe and nutritious food for at-risk	
populations Nutrition North Canada	In response to COVID-19, the Government of Canada is providing an
	additional \$25 million to Nutrition North Canada to increase subsidies so

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 Lead: Crown-Indigenous Relations and Northern Affairs Canada (CIRNAC) Description: Nutrition North Canada is a Government of Canada subsidy program to provide Northerners in isolated communities with improved access to perishable nutritious food. 	families can afford much-needed nutritious food and personal hygiene products.
Strengthen Food Inspections	This additional funding will mean CFIA can build capacity for more overtime, and extra shifts from inspectors to fill demand. It also means
Lead: CFIA	CFIA can invest in hiring and training to get more people on board.
Description: \$20 million for the CFIA to strengthen food	
inspections and keep food supply safe.	
AgriRecovery Framework	Extraordinary costs faced by the agricultural sector related to COVID-19 could be eligible under the framework, if they are not already addressed
Lead: AAFC. PT governments put forward AgriRecovery proposals	under other existing programs. An assessment of the event would be
to the federal government.	needed in order to determine whether COVID-19 and its impact on producers meet the eligibility criteria.
Description: Objective of the framework is to help producers with	
the extraordinary costs of activities necessary to resume business	
operations as quickly as possible after a disaster and/or the	
extraordinary costs associated with short-term actions necessary	
to minimize/contain the impacts of a disaster on producers	

Overall Income Loss and Wage Support

Canada Emergency Response Benefit	Absenteeism issues have been challenging in the sector. Of note, a person cannot quit their job voluntarily to apply for the benefit.
Lead: Service Canada and the CRA	Allowances related to part-time workers to collect the CERB while earning
Description: Provide a taxable benefit of \$2,000 a month for up to 4 months.	up to \$1000 part-time to encourage workers to stay in the labour force.

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 The benefit is available to: working parents who must stay home without pay to care for children that are sick or need additional care because of school and daycare closures. workers who still have their employment but are not being paid because there is currently not sufficient work and their employer has asked them not to come to work. wage earners and self-employed individuals, including contract workers, who would not otherwise be eligible for Employment Insurance. workers who have recently exhausted their EI regular benefits and are unable to find a job or return to work because of COVID-19. seasonal workers who have exhausted their EI regular benefits and are unable to undertake their regular seasonal work as a result of the COVID-19 outbreak. 	
Essential worker wage top up Lead: CRA	To provide a wage boost for qualifying workers on the front-line in hospitals, caring for seniors in long-term care facilities, those working hard to make sure that there that is food on our shelves and tables, and others.
Description: The Government will work with provinces and territories through a new transfer to cost-share a temporary top up to the salaries of low-income essential workers that the provinces and territories have deemed essential in the fight against COVID-19.	
The Government of Canada will cover a portion of the cost of providing temporary financial support to these low-	

 income workers, thereby helping to support employers in keeping their workers on staff, while also ensuring fairness. Provinces and territories will be able to provide their low-income essential workers (earning less than \$2500 per month) with a top up. Further details will be released shortly. 	
<u>10% wage subsidy</u> Lead: CRA	Employers benefiting from this measure could include incorporated farms.
Description: A 10% wage subsidy (announced March 17) for small businesses is available for the next 90 days, up to a maximum of \$1,375 per employee and \$25,000 per employer. Corporations that are eligible for the small business deduction are eligible for this wage subsidy.	
Canada Emergency Wage Subsidy Lead: CRA	Eligibility is based on sales lost due to COVID. Agriculture stakeholders seeking guidance on how to show a decline in sales when losses won't be realized until later in the season (typically after harvest).
 Description: Announced a 75% wage subsidy (to a maximum of \$58,700 or \$847 a week per employee) for qualifying businesses, for up to 12 weeks, retroactive to March 15, 2020, ending June 6, 2020. The subsidy will be available to all taxable businesses. To receive the subsidy, a business must demonstrate a 15 percent drop in revenue for March 2020 (and 30 percent for April or May) by choosing one of two calculation methods: Comparison of average revenue for January and February of 2020 relative to revenue in March 2020; or Comparison of revenue in the current month to the same month of 2019. 	

A <u>calculator</u> has been developed as a tool to help potential applicants to estimate the amount of their wage subsidy.	
GST/HST Deferral Lead: Finance Canada Description: Allow businesses, including self-employed individuals, to defer all Goods and Services Tax/Harmonized Sales Tax (GST/HST) payments until June, as well as customs duties owed for imports.	Most supplies of agricultural and fishing products are zero-rated (i.e. subject to GST/HST at 0%). Incorporated agriculture businesses that sell taxable agricultural products such as cut flowers, foliage, bedding plants, sod, living trees could be eligible for this GST/HST deferral.
Working While on El Claim Lead: ESDC	This could be an incentive for those who are laid off from their jobs to continue to receive EI benefits and take on part time work in the agriculture and agri-food sector.
Description: Under the existing Employment Insurance rules, the Working While on Claim provision allows a worker to keep receiving part of their EI benefits and all earnings from a new job. A person earning money while receiving EI benefits can keep 50 cents of their EI benefits for every dollar they earn, up to 90 percent of their previous weekly earnings (roughly four and a half days of work). Above this cap, their EI benefits are deducted	Example: Alyssa lives in Ontario and lost her job as a data entry clerk where she earned \$1000 weekly. Her weekly EI benefit rate is \$550 (55% of \$1000). To help make ends meet, she decides to take a part time job as a labourer in a local greenhouse growing vegetables. A labourer at an Ontario greenhouse in 2020 earns \$14.18 per hour. Working part time, at four days a week for 8 hours a day, or 32 hours a week, Alyssa earns \$453.76 (\$14.18 x 32 hours).
dollar-for-dollar.	As a result, her \$550 in EI benefits are reduced by \$226.88 or 50 cents for every dollar she earns at the greenhouse (\$453.76 ÷ 2 = \$226.88). This brings her total EI benefit to \$323.12 (\$550 - \$226.88 = \$323.12). In the end, Alyssa takes home \$323.12 per week in EI benefits plus her part time wages of \$453.76, for a total of \$776.88.
Work-Sharing Program – Employment Insurance	Could have utility for farm and agri-food businesses.

Temporary changes to the program for this year due to COVID-19 include:	
Description: Canada Summer Jobs is an initiative of the Youth Employment and Skills Strategy, which aims to provide flexible and holistic services to support all young Canadians develop the skills and gain paid work experience to successfully transition in the labour market.	amid the current pandemic, MPs will be asked to identify potential employers and local organizations, that provide critical services such as a local food bank, who may not have applied for Canada Summer Jobs funding but could be solicited to offer job placements.
Canada Summer Jobs Program Lead: ESDC	The Agriculture and Agri-food sector is eligible, as are other sectors. A process has been established for Members of Parliament (MPs) to identify local needs. As some employers may choose not to hire youth this year
sales/production figures at the same time.	
1 year rather than 2 and eliminate the burden of having to provide	
affected by accepting business who have been in business for only	
Reduce the requirement and expand eligibility to employers	
into a new agreement	
employers who have already used the Work-Sharing program so that eligible employers may immediately enter	
 Mandatory cooling off period has been waived for amplevers who have already used the Work Sharing 	
agreement from 38 weeks to 76 weeks	
Extension of the maximum possible duration of an	
introducing temporary special measures due to COVID-19.	
one specific sector or industry, the Government of Canada is	
Effective March 15, 2020 to March 14, 2021, and not limited to	
while their employer recovers.	
to reduce their normal working hours and share the available work	
The program provides EI benefits to eligible employees who agree	
business activity beyond the control of the employer.	
employees avoid layoffs when there is a temporary decrease in	
amployaas avoid lavoffs when there is a temperary decrease in	

 an increase to the wage subsidy, so that private and public sector employers can also receive up to 100 per cent of the provincial or territorial minimum hourly wage for each employee 	
 an extension to the end date for employment to February 28, 2021 	
 allowing employers to adapt their projects and job activities to support essential services 	
 allowing employers to hire staff on a part-time basis 	
The application deadline is April 24, 2020.	
 Support for Students Lead: CRA, ESDC, SSHRC, NSERC, CIH, ISED Description: \$9 billion for post-secondary students and recent graduates to help provide financial support for the summer, continue their studies in the fall, and help provide experience needed to start careers. This support includes: A new Canada Emergency Student Benefit will provide \$1,250 a month to eligible students from May to August; a new Canada Student Service Grant will provide up to \$5000 to students who choose to do national service and serve their communities; double the Canada student Grants; broaden Eligibility for student financial assistance by removing expected student's and spouses' contributions in 2020-21; 	The Government of Canada will expand existing federal employment, skills development, and youth programming to create up to 116,000 jobs, placements, and other training opportunities to help students find employment and develop valuable skills this summer and over the coming months. Student job opportunities in the agricultural sector will also be advertised on the recently launched <u>agricultural jobs portal</u> .

 increase existing distinctions-based support for First Nations, Inuit, and Métis Nation students by providing an additional \$75.2 million in 2020-21; and extend expiring federal graduate research scholarships and postdoctoral fellowship and supplement existing federal research grants by providing \$291.6 million to federal granting councils. 	
Agricultural Jobs Portal Lead: AAFC	To further help address labour challenges facing the sector, and help Canadians who have had their jobs affected by COVID-19, the department has launched an agricultural jobs portal to inform Canadians about the diverse and rewarding job opportunities available in the sector.
Description: An online jobs portal directing Canadians to job opportunities in the sector	
AgriStability Lead: AAFC administered by provincial jurisdictions Description: A margin-based, whole farm program that provides	In response to COVID-19, governments have agreed to extend the enrollment deadline from April 30, 2020 to July 3, 2020. Participants may also request interim payments for the program year once they are able to estimate potential losses.
support to producers when their program margin declines more than 30% relative to their reference margin	
Agrilnsurance	AgriInsurance provides production insurance based on quality and yield of crops.
Lead: AAFC administered by provincial jurisdictions	
Description: Provides producers with actuarially sound insurance against crop yield and quality losses caused by uncontrollable natural perils	

Strategic Opportunities

Initiative	Agriculture Implications and Analysis
Agrilnnovate Lead: AAFC	AgriInnovate could further ensure Canadian food security by funding projects that utilize innovations to improve productivity, helping to address strains on Canadian food supply brought on by COVID-19.
Description: This program provides repayable contributions for projects that aim to accelerate the commercialization, adoption and/or demonstration of innovative products, technologies, processes or services that increase agri-sector competitiveness and sustainability.	
<u>Canadian Agricultural Strategic Priorities Program (CASPP)</u> Lead: AAFC	CASPP programs can support sector-based organisations respond to new supply and trade realities developed through COVID-19. Projects must be led by Canadian agriculture based non-profit organizations and be national or sector wide in scope.
Description: The Canadian Agricultural Strategic Priorities Program (CASPP) supports the Canadian agricultural sector's participation in the Government of Canada's growth and policy objectives, by investing in the sector's design, development and implementation of tools and strategies to respond to and seize opportunities created by these objectives.	
Dairy Processing Investment Fund Lead: AAFC Description: The Dairy Processing Investment Fund was established to provide funding to dairy processors for investments that will improve productivity and competitiveness and help them	The DPIF was initially designed to support the sector adapt to market changes resulting from CETA. The program supports investments in capital to assist and improving dairy processors productivity and competitiveness. The program can function to help dairy processors address market changes brought on by COVID-19.
prepare to market changes resulting from the Canada-European Union Comprehensive Economic and Trade Agreement (CETA). Industrial Research Assistance Program	Due to COVID-19 the Government has invested \$250 million to assist
	innovative, early-stage companies that are unable to access existing

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Lead: National Research Council of Canada	COVID-19 business support, through the National Research Council of Canada's Industrial Research Assistance Program.
Description: The National Research Council of Canada's Industrial Research Assistance Program provides advice, connections, and	
funding to help Canadian small and medium-sized businesses	
increase their innovation capacity and take their ideas to market.	

Other benefits

Beneficiar	/ Initiatives
Workers	• Waived, for a minimum of six months, the mandatory one-week waiting period for El sickness benefits for workers in imposed quarantine or who have been directed to self-isolate, as announced on March 11.
	Waived the requirement for a medical certificate to access EI sickness benefits.
	• Extended the tax filing deadline for individuals to June 1, and allowed all taxpayers to defer, until after August 31, 2020, the payment of any income tax amounts that become owing on or after today and before September 2020. This relief would apply to tax balances due, as well as instalments, under Part I of the <i>Income Tax Act</i> . No interest or penalties will accumulate on these amounts during this period. This measure will result in households having more money available during this period.
	• Provided increased flexibility to lenders to defer mortgage payments on homeowner government-insured mortgage loans to borrowers who may be experiencing financial difficulties related to the outbreak. Insurers will permit lenders to allow payment deferral beginning immediately.
	 Provide additional assistance to individuals and families with low and modest incomes with a special top-up payment under the <u>Goods and Services Tax (GST) credit</u>.

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